

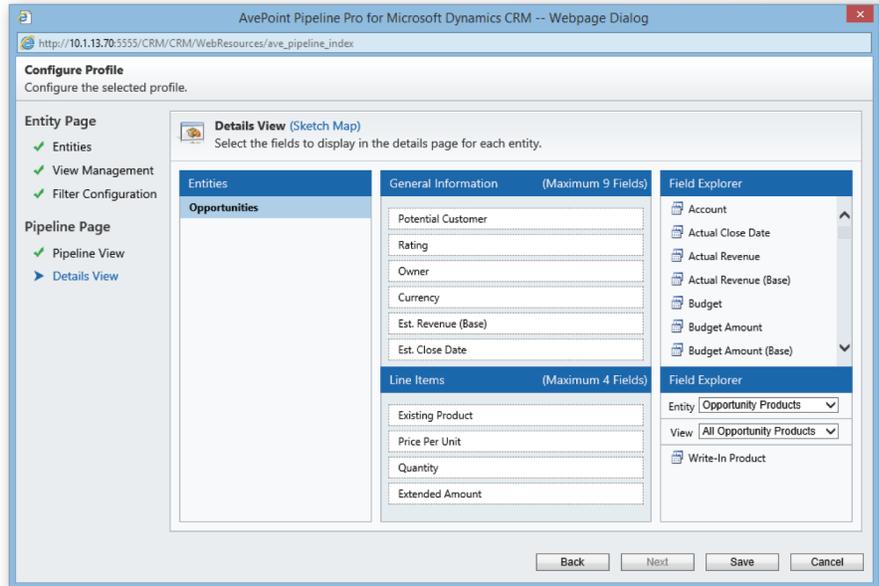
Elegant Interface. Improved Productivity. Microsoft® Dynamics CRM Data at Your Fingertips.

AvePoint Pipeline comes in two versions: A free, lite app and Pipeline Pro, both available for Windows 8.1 and Windows 8.0* devices.

Feature	Supported in Pipeline Pro	Supported in Pipeline Lite
Configurable User Experience	✓	
Personal Views	✓	
Pipeline View	✓	LIMITED SUPPORT
Summary	✓	LIMITED SUPPORT
Detail View	✓	LIMITED SUPPORT
Filter	✓	LIMITED SUPPORT
Forecast	✓	✓
Preview Mode	✓	✓
Launch	✓	✓

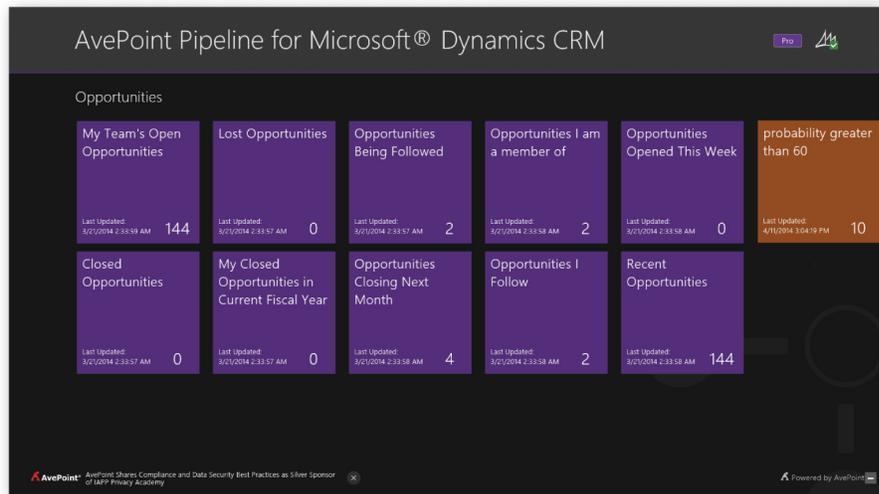
Configurable User Experience

Tailor the data presented in Pipeline Pro to meet various needs in order to support overall opportunity management.



Personal Views

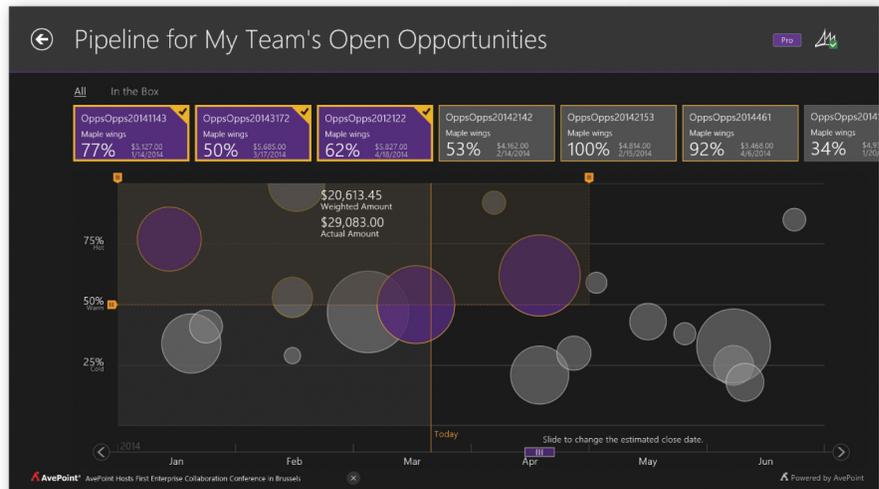
Grant end users the permission to create their personal views in Pipeline Pro with customizable criteria for easier browsing.



Pipeline View

Lite: Interactively display relevant opportunities over a specified time period.

Pro: Interactively display relevant opportunities in view modes tailored to your organization-specific definitions of hierarchy, probability, and more over a specified time period.



Summary

Lite: Generate a chart to view total opportunity amounts per month in a specified time range, or per owner, to quickly understand opportunity distribution and monthly forecasts.

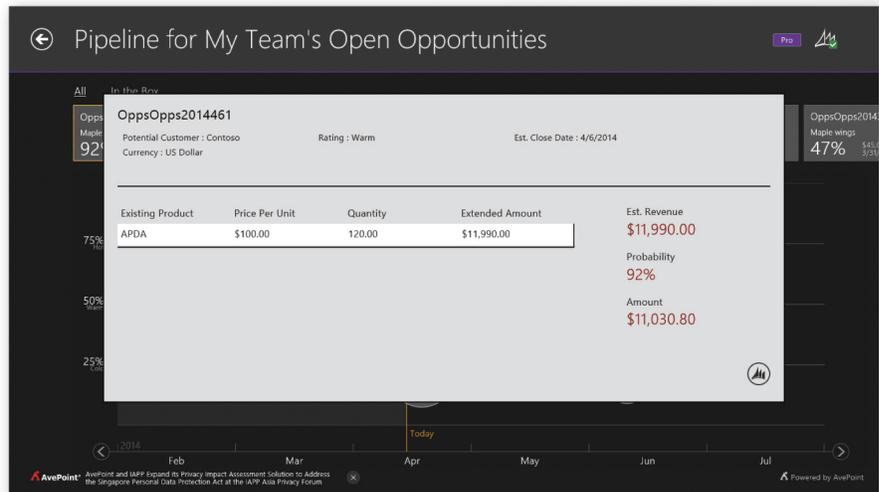
Pro: Generate a chart to view total opportunity amounts per month in a specified time range, per owner, or grouped by any other custom criteria (e.g. business unit) to quickly understand opportunity distribution and monthly forecasts.



Detail View

Lite: Present all record details by drilling into opportunities, such as last included line items, expected close dates, and probability.

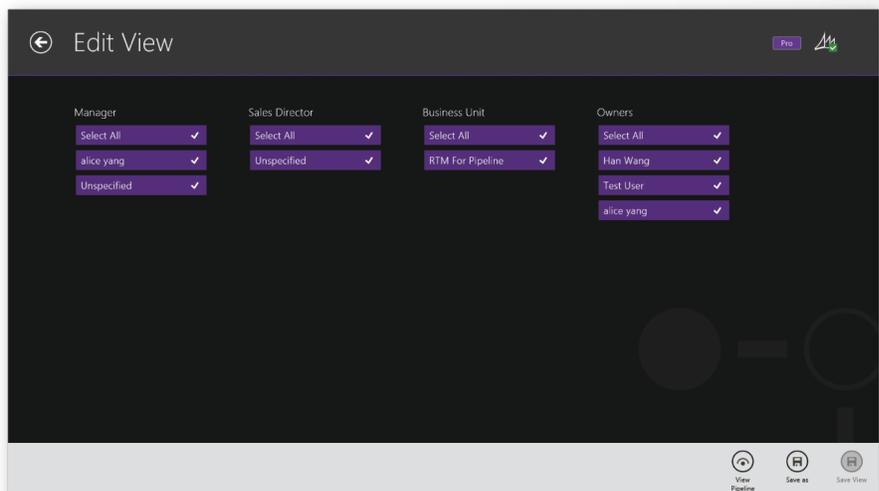
Pro: Present all record details by drilling into opportunities, such as last included line items, expected close dates, and probability, as well as any custom fields based on unique CRM requirements.



Filter

Lite: Create views based on opportunity details including business unit, territory, direct manager, or opportunity owner.

Pro: Create views based on opportunity details including business unit, territory, direct manager, opportunity owner, or any other eligible custom criteria.



Forecast

Show total opportunity amount as well as weighted amount based on editable opportunity probability and estimated close date in a selected time range.



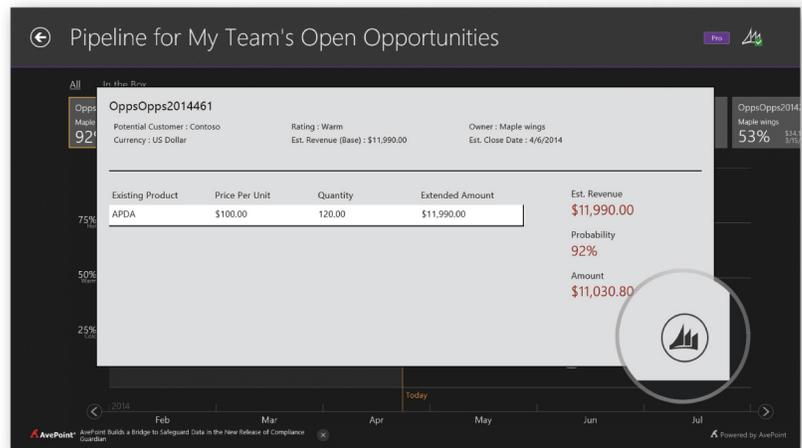
Preview Mode

Allow sales teams to explore “What If” scenarios, adjusting various opportunity close dates and probabilities to view the effect on sales forecasts without skewing the actual details.



Launch

Quickly open a record in Dynamics CRM directly from Pipeline Pro.



How to Buy AvePoint Pipeline Pro

Call: 201.793.1111

Email: Sales@AvePoint.com

Evaluate AvePoint Pipeline Pro for Free at:

www.avepoint.com/download-dynamics-pipeline-pro

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For US Government Organizations:
Pipeline Pro can be purchased directly from
AvePoint or through the GSA website at
www.GSAadvantage.gov.

See why you should choose AvePoint as a strategic SharePoint partner, visit www.avepoint.com/about.

Join the AvePoint community at www.avepoint.com/community

* Note: Pipeline Lite & Pro with full features supported for iPad are coming soon.

Accessible content available upon request.