

AvePoint and Black Marble Join Forces to Provide Complete Microsoft SharePoint Solutions

Partnership expands the delivery of AvePoint's infrastructure management offerings and Black marble's SharePoint consulting and software development services throughout Europe

London, United Kingdom — May 31st, 2011 — AvePoint, a proven leader in providing [infrastructure management software](#) solutions for Microsoft SharePoint, today announced a partnership agreement with Black Marble, a leading United Kingdom-based software development and IT consultancy. Black Marble will serve as a value-added reseller of AvePoint technologies, and both companies will work together to integrate their complementary product offerings and services for customers throughout Europe.

"It is essential organisations have a complete solution for standardizing their business objectives utilising Microsoft SharePoint," said Nathan Trenzinger, VP North America & EMEA Alliances. "Black Marble has firmly established itself as an industry leader in solving companies' specific business needs, and we are proud to partner with this esteemed consultancy in order to provide organisations throughout EMEA with a complete SharePoint lifecycle management solution that continues to meet those vital needs."

AvePoint's award-winning DocAve Software Platform is a comprehensive, fully integrated infrastructure management and protection solution for SharePoint. With a unified, browser-based user interface and a fully distributed architecture, DocAve offers more than 30 independently deployable modules for SharePoint data protection, administration, replication, migration, archiving, deployment management, reporting, storage optimisation, and content lifecycle management.

United Kingdom-based Black Marble, founded in 1997, is a renowned software development and IT consultancy that thrives on solving difficult IT problems and ensuring its customers have high-quality, end-to-end solutions that benefit their specific business needs. Black Marble holds the Microsoft Gold Competency for Portals and Collaboration, and works with customers across the industry spectrum, including higher education, government, healthcare, and retail organisations.

"Black Marble's mission is to provide organisations with solutions necessary to help make their businesses run smoother," said Linda Fogg, Director of Marketing at Black Marble. "With AvePoint's DocAve Software Platform, we can ensure that our clients truly have the flexibility and power necessary to unleash SharePoint's full business potential."

To learn more about the partnership, or about the products and services offered by AvePoint and Black Marble, please visit AvePoint at <http://www.avepoint.com> and Black Marble at <http://www.blackmarble.co.uk>.

About AvePoint

[AvePoint](#) is a global technology company and [proven software leader](#). Since its founding in 2001, AvePoint has become one of the world's largest providers of infrastructure management software solutions for SharePoint, offering a fully integrated solution for SharePoint lifecycle management. Propelled by one of the world's largest SharePoint-exclusive research & development team, AvePoint helps more than 8,000 customers – including many Fortune 500 companies and government agencies – meet their specific business objectives by unleashing SharePoint's full potential. AvePoint, Inc. is headquartered and maintains its principle engineering centre in

Jersey City, NJ, with wholly owned sales and engineering centers in the USA, Canada, Australia, United Kingdom, Germany, Japan, Singapore, and China. AvePoint is a Depth Managed Microsoft Gold Certified Portals and Collaboration Partner and Gold Certified ISV Partner as well as US Government GSA provider.

About Black Marble

Black Marble is a highly skilled software development and IT consultancy house based in the North of England that thrives on solving difficult problems, ensuring our customers benefit from the innovative solutions we deliver based on original work or our partners' technology.

From our inception [back in 1997](#), Black Marble's standing as a deeply knowledgeable technical company has grown in leaps, underwriting our customers' confidence in what we produce. Using building blocks such as Microsoft SharePoint, BizTalk or Visual Studio Team System, we deliver what our customers require – quality IT assets to power their growth. Our solutions help make your business run smoother.

Our close relationship with Microsoft as a member of the Microsoft Partner Network, with Gold and Silver Standard competencies, emphasises our skills with people collaboration and group productivity solutions (Portals and Collaboration, Content Management), as well as proving we excel at Application Lifecycle Management, and the delivery and deployment of business-to-business solutions, enterprise application integration, business process integration and management.

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