

New AvePoint Integration with Dell Offers Solution for Complete SharePoint Content Lifecycle Management

Enables organizations to utilize the AvePoint and Dell platforms to satisfy critical business challenges using Microsoft SharePoint

Jersey City, NJ — June 14, 2011 — AvePoint, a proven leader in providing [lifecycle management software](#) solutions for Microsoft SharePoint, today announced a new integration with Dell's DX Object Storage Platform that delivers a scalable solution for organizations needing to reduce business disruption and increase productivity across their SharePoint environments. As part of a recently forged technology alliance between the two companies, this comprehensive solution for SharePoint lifecycle management allows for unified storage management of global SharePoint content as well as automated SharePoint migration, customizable storage policies, and business-intelligent backup plans for critical SharePoint assets.

AvePoint worked closely with Dell to integrate its flagship SharePoint lifecycle management solution – DocAve Software Platform – with the DX Object Storage Platform. DocAve enables customers using the DX Object Storage Platform to take full advantage of SharePoint's features in order to satisfy their specific business needs. Consolidation and archival of SharePoint content on the DX Object Storage Platform decreases SQL storage and eliminates SharePoint management burdens, while enhanced data protection functionality drastically improves backup and restore capabilities.

"From the platform's success and rapid growth over the past 10 years, it's undeniable that SharePoint can bring tremendous value to businesses and significantly increase productivity," said George Petrou, Senior Vice President of Product Management, AvePoint. "Developed and maintained since SharePoint's inception, AvePoint's innovative software solutions enable organizations to effectively manage SharePoint environments throughout their entire lifecycles. We are excited to partner with with Dell and integrate these solutions with DX Object Storage Platform, which will consequently help even more customers unleash SharePoint's full business potential."

"SharePoint is increasingly being used by organizations as a business and content management platform, and this, in turn, is putting significant pressure on IT staffs to adequately scale, protect, and maintain the SharePoint infrastructure," said Brandon Canaday, Worldwide Marketing Director, Dell Enterprise Storage Solutions. "Working with AvePoint, Dell is delivering industry leading capabilities for SharePoint that provide storage consolidation with seamless scale, granular restoration of the platform tied to business requirements, and the ability to successfully manage the exponential growth of the environment."

DocAve and the DX Object Storage Platform enable users to:

- Reduce migration project times
- Decrease restore times with robust SharePoint data protection
- Improve SharePoint platform performance with SQL optimization
- Architect fully integrated SharePoint management and protection regimes

- Deliver scalable, cost-effective storage for SharePoint
- Provide consistent storage and retention policies while lowering total cost of ownership without sacrificing flexibility

For more information on the AvePoint/Dell integration, please visit <http://www.dell.com/dxpartners>.

About AvePoint

[AvePoint](#) is a global technology company and [proven software leader](#). Since its founding in 2001, AvePoint has become one of the world's largest providers of infrastructure management software solutions for SharePoint, offering a fully integrated solution for SharePoint lifecycle management. Propelled by one of the world's largest SharePoint-exclusive research & development teams, AvePoint helps more than 8,000 customers – including many Fortune 500 companies and government agencies – meet their specific business objectives by unleashing SharePoint's full potential. AvePoint, Inc. is headquartered and maintains its principle engineering centre in Jersey City, NJ, with wholly owned sales and engineering centers in the USA, Canada, Australia, United Kingdom, Germany, Japan, Singapore, and China. AvePoint is a Depth Managed Microsoft Gold Certified Portals and Collaboration Partner and Gold Certified ISV Partner as well as US Government GSA provider.

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