

## AvePoint and trinedy Join Forces to Deliver Comprehensive Microsoft SharePoint Solutions

### ***Partnership expands potential market opportunities for both AvePoint's SharePoint infrastructure management solutions and trinedy's renowned SharePoint consulting services throughout Western Europe***

Munich, Germany — September 29, 2010 — AvePoint, the leading provider of infrastructure management software solutions for Microsoft SharePoint, today announced a partnership agreement with trinedy, a premiere IT consulting firm in Germany. As a result of the partnership, trinedy will serve as an AvePoint solutions partner, offering clients consulting services for implementation and project management based on AvePoint products. Both companies will collaborate extensively to integrate their complementary product offerings and services for customers throughout Western Europe.

"We are very excited to enter this partnership with trinedy", said Sarju Raja, AvePoint's Vice President of EMEA Operations. "trinedy is well known for delivering high-quality solutions for organizations implementing Microsoft SharePoint Products and Technologies, and we are thrilled for the opportunity to partner with this market leader. As more businesses throughout Western Europe adopt SharePoint, AvePoint's infrastructure management solutions are uniquely positioned to enable them to successfully achieve their goals. Through this partnership, we now have a dedicated partner with a comprehensive understanding of SharePoint best practices as well as AvePoint's latest technologies to aid organizations in unleashing the platform's full potential."

AvePoint's flagship product, the award-winning DocAve Software Platform, is a comprehensive infrastructure management and protection solution for Microsoft SharePoint Products and Technologies. With a unified, browser-based user interface and a fully distributed architecture, DocAve offers more than 25 independently deployable modules for SharePoint data protection, administration, replication, migration, archiving, deployment management, reporting, storage optimization, and content lifecycle management.

trinedy is a classic IT consulting firm that has been committed to web technologies since its founding in 2001. Devoting itself entirely to SharePoint Products and Technologies since 2004, trinedy has worked with enterprises throughout Western Europe on more than 100 SharePoint projects. In these engagements, trinedy works closely with companies to integrate their systems and processes – using the SharePoint platform – in order to help the enterprises realize their business goals.

"As a Microsoft Gold Certified Partner delivering first-class business solutions in the SharePoint market, it was just another logical step to partner with a leading independent software vendor like AvePoint", said Sascha Grunow, Chief Executive Officer of Trinedy. "Therefore, this partnership is a very smart way to provide a full service around SharePoint, using AvePoint's standardized and efficient tools, which in turn is extremely beneficial for our customers."

To learn more about this partnership, or about the products and services by AvePoint and trinedy, please visit AvePoint at <http://de.avepoint.com> and trinedy at <http://www.trinedy.de>.

### **About AvePoint**

AvePoint is a global technology company and software innovator headquartered in the United States. Since its founding in 2001, AvePoint has become the world's largest provider of infrastructure management software solutions for Microsoft SharePoint Products and Technologies. Propelled by the world's largest SharePoint-exclusive research & development team, AvePoint is the premier provider for EPG, SMB, Mid-Market and Government organizations demanding the most powerful and flexible infrastructure management solutions for their SharePoint environments and assets. AvePoint's award-winning DocAve Software Platform is recognized as the industry standard for comprehensive and scalable SharePoint backup and recovery, administration, replication, migration, archiving, deployment management, reporting, storage optimization, and content lifecycle management.

AvePoint is headquartered and maintains its principle engineering center in Jersey City, NJ, with wholly owned sales and engineering centers in the USA - San Jose, Los Angeles, Seattle, Chicago, Washington DC, Houston, Boston; Ontario, Canada; Melbourne, Australia; London, United Kingdom; Munich, Germany; Johannesburg, South Africa; Tokyo, Japan; Singapore; and China - Beijing, Changchun, Dalian. AvePoint's global team, fortified by an expansive network of certified partners, helps more than 6,000 enterprise customers – including many Fortune 500 companies and government agencies – to protect, manage,

optimize, and integrate their mission-critical SharePoint environments. AvePoint is a Depth Managed Gold Certified Microsoft Partner and GSA provider.

### **About trinedy**

trinedy is a classic IT consulting firm that has been committed to web technologies since its founding in 2001.

Starting with fully CMS projects under Tridion and Reddot, trinedy implemented the first versions of SharePoint technologies in 2001 for its own use. The decision to focus exclusively on SharePoint technologies was made in 2004. Since then, the firm has engaged in more than 100 SharePoint projects.

trinedy focuses all of its attention on Microsoft SharePoint technologies and their deployment as a platform in customer projects, in order to guarantee successful IT consulting on the highest level.

Bringing together demand, time and costs into a “magical triangle” is a goal that trinedy approach together with clients on their SharePoint projects. Using the most modern of technologies, trinedy seek to integrate systems and processes into effective solutions.

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