

AvePoint and Redmond Integrators Establish Partnership to Deliver Comprehensive Microsoft SharePoint Solutions in Germany

Partnership accelerates the delivery of AvePoint's SharePoint infrastructure management solutions and Redmond Integrators' renowned SharePoint consulting services throughout Western Europe

Munich, Germany — October 9, 2010 — AvePoint, the leading provider of infrastructure management software solutions for Microsoft SharePoint, today announced a partnership agreement with Redmond Integrators GmbH, a premiere Microsoft SharePoint Products and Technologies consulting firm in Germany. Redmond Integrators will serve as a solutions partner with AvePoint, and both companies will work together to integrate their complementary product offerings and services for customers throughout Western Europe.

"We are very excited to partner with Redmond Integrators", said Ron Miles, AvePoint's Director of Sales for EMEA. "Redmond Integrators is a leading consultancy with proven expertise in enabling companies to realize the full potential of their SharePoint investments, and we're thrilled for the opportunity to partner with this market leader. Organizations throughout Western Europe are adopting SharePoint to connect their business processes, knowledge workers, and enterprise-wide information, and AvePoint offers the critical tools needed to successfully steward the platform's deployment. Through this partnership, AvePoint and Redmond Integrators can jointly engage the SharePoint community with a comprehensive technology and professional services offering."

AvePoint's flagship product, the award-winning DocAve Software Platform, is a comprehensive infrastructure management and protection solution for SharePoint Products and Technologies. With a unified, browser-based user interface and a fully distributed architecture, DocAve offers 25 independently deployable modules for SharePoint data protection, administration, replication, migration, archiving, deployment management, reporting, storage optimization, and content lifecycle management.

Redmond Integrators is one of the leading German consulting companies for SharePoint Products and Technologies. Its team of highly skilled SharePoint consultants has already delivered more than 120 successful SharePoint projects for organizations with diverse, stringent business requirements. The renowned consultancy also has a devoted "Redmond Online Services" division which focuses squarely on providing companies with services and business-ready solutions for hosted SharePoint environments as well as Microsoft's Business Productivity Online Suite (BPOS).

"Partnering with AvePoint gets us a step ahead in the market, as its best-in-class software aligns perfectly with our customer service offerings", said Christian Büchmann, Director of Sales & Marketing for Redmond Integrators.

To learn more about this partnership, or about the products and services by AvePoint and Redmond Integrators, please visit AvePoint at <http://de.avepoint.com> and Redmond Integrators at <http://www.redmondintegrators.com>.

About AvePoint

AvePoint is a global technology company and software innovator headquartered in the United States. Since its founding in 2001, AvePoint has become the world's largest provider of infrastructure management software solutions for Microsoft SharePoint Products and Technologies. Propelled by the world's largest SharePoint-exclusive research & development team, AvePoint is the premier provider for EPG, SMB, Mid-Market and Government organizations demanding the most powerful and flexible infrastructure management solutions for their SharePoint environments and assets. AvePoint's award-winning DocAve Software Platform is recognized as the industry standard for comprehensive and scalable SharePoint backup and recovery, administration, replication, migration, archiving, deployment management, reporting, storage optimization, and content lifecycle management.

AvePoint is headquartered and maintains its principal engineering center in Jersey City, NJ, with wholly owned sales and engineering centers in the USA - San Jose, Los Angeles, Seattle, Chicago, Washington DC, Houston, Boston; Ontario, Canada; Melbourne, Australia; London, United Kingdom; Munich, Germany; Johannesburg, South Africa; Tokyo, Japan; Singapore; and China - Beijing, Changchun, Dalian. AvePoint's global team, fortified by an expansive network of certified partners, helps more than 6,000 enterprise customers – including many Fortune 500 companies and government agencies – to protect, manage, optimize, and integrate their mission-critical SharePoint environments. AvePoint is a Depth Managed Gold Certified Microsoft Partner and GSA provider.

About Redmond Integrators

Redmond Integrators GmbH is one of the leading German consulting companies for Microsoft SharePoint Products and Technologies, driven by a singular mission – Drive Performance. The consultancy's team of highly skilled SharePoint consultants have been involved in more than 120 successful engagements for customers with diverse business requirements, including enterprise content management, collaboration, workflow, document management, key performance indicators, and custom web parts. Redmond Integrators' "Redmond Online Services" division drives our Microsoft Online Services business, offering our expertise as well as business-ready solutions for Microsoft's Business Productivity Online Suite and hosted SharePoint environments. Redmond Integrators has been involved several Microsoft Technology Adoption Programs (TAP), including the Rapid Development Program for SharePoint Server 2010 and the Wave 14 Online Service TAP.

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