

## AvePoint and Intervate Partner to Deliver Complete Microsoft SharePoint Solutions in South Africa

### ***New agreement expands the delivery of the two organizations' complementary SharePoint infrastructure management solutions and consulting services to the quickly growing South African SharePoint community***

Melbourne, Australia — January 12, 2011 — AvePoint, the world's largest provider of infrastructure management software solutions for Microsoft SharePoint Products and Technologies, today announced a partnership agreement with Intervate, a Microsoft-based enterprise information management and collaboration solution provider in South Africa. As a result of the partnership, Intervate is now a value-added reseller of AvePoint technologies, and both companies will work together to integrate their product offerings and services for customers throughout South Africa.

"We are thrilled to have Intervate as our partner", said Garth Luke, AvePoint's Vice President of Sales. "Intervate is renowned for delivering high-quality enterprise information management solutions and services that improve organizational productivity and collaboration for companies utilizing SharePoint Products and Technologies. As more companies in South Africa deploy SharePoint to unify people, processes, and systems, AvePoint's SharePoint infrastructure management solutions become essential. In Intervate, companies now have a dedicated AvePoint partner who can provide best of breed solutions that will unleash the full potential of the SharePoint platform."

AvePoint's award-winning DocAve Software Platform is a comprehensive infrastructure management and protection solution for Microsoft SharePoint Products and Technologies. With a unified, browser-based user interface and a fully distributed architecture, DocAve offers more than 25 independently deployable modules for SharePoint data protection, administration, replication, migration, archiving, deployment management, reporting, storage optimization, and content lifecycle management.

Intervate is a leader in SharePoint solutions in the South African market, having won the Microsoft Information Worker Partner award four years in a row. Intervate's unique blend of Microsoft technology expertise, a proven delivery methodology, and passionate customer support provide organizations with innovative software applications and solutions that help them achieve their diverse, challenging business goals.

"More and more of our clients are deploying SharePoint in order to optimize enterprise-wide business processes and provide an environment fostering more effective collaboration among its knowledge workers", said Roy Hobson, Customer Solutions Executive at Intervate. "We at Intervate are fervently committed to delivering software and services organizations can utilize in order to reap the full benefits of their Microsoft deployments, and we are excited to team up with a software company delivering robust solutions for SharePoint such as AvePoint."

To learn more about this partnership, or about the products and services offered by AvePoint and Intervate, please visit AvePoint at [www.avepoint.co.za](http://www.avepoint.co.za) and Intervate at [www.intervate.com](http://www.intervate.com).

### **About AvePoint**

AvePoint is a global technology company and software innovator headquartered in the United States. Since its founding in 2001, AvePoint has become the world's number one provider of infrastructure management software solutions for Microsoft SharePoint Products and Technologies. Propelled by the world's largest SharePoint-exclusive research & development team, AvePoint is the premier provider for EPG, SMB, Mid-Market and Government organizations demanding the most powerful and flexible infrastructure management solutions for their SharePoint environments and assets. AvePoint's award-winning DocAve Software Platform is recognized as the industry standard for comprehensive and scalable SharePoint backup and recovery, administration, replication, migration, archiving, deployment management, reporting, storage optimization, and content lifecycle management.

AvePoint is headquartered and maintains its principle engineering centre in Jersey City, NJ, with wholly owned sales and engineering centers in the USA - San Jose, Los Angeles, Seattle, Chicago, Washington DC, Houston, Boston; Johannesburg, South Africa; Melbourne, Australia; London, United Kingdom; Munich, Germany; Tokyo, Japan; Singapore; and China - Beijing, Changchun, Dalian. AvePoint's global team, fortified by an expansive network of certified partners, helps more than 6,000 enterprise customers – including many Fortune 500 companies and government agencies – to protect, manage, optimize, and

integrate their mission-critical SharePoint environments. AvePoint is a Depth Managed Gold Certified Microsoft Partner and GSA provider.

### **About Intervate**

Intervate was founded in early 1999 with the vision of becoming an internationally recognized provider of software products and solutions. Today, with numerous accolades and customers spanning over 30 countries and representing leading organizations in numerous industries, Intervate is a leading provider of Enterprise Information Management solutions for the Microsoft platform. As a Microsoft Gold Certified Partner with Content Management, Web Development, Business Intelligence, Portals and Collaboration, and Search competencies, Intervate is a recognized expert in Microsoft® products and technologies and specializes in innovative software applications and customer solutions for the Microsoft platform that unify people, processes, and systems, thereby improving collaboration and productivity. Areas of expertise include imaging and capture, web content management, intranets and portals, enterprise search, workflow and process automation, document and records management, and business intelligence.

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