

AvePoint and CebiCon to Deliver Complete Microsoft SharePoint Solutions throughout Germany

Partnership optimizes the delivery of AvePoint's SharePoint infrastructure management solutions and CebiCon's renowned SharePoint consulting and application development offerings in Western Europe

Munich, Germany — November 5, 2010 — AvePoint, the world's largest provider of infrastructure management software solutions for Microsoft SharePoint, today announced a partnership agreement with CebiCon GmbH, a premier Microsoft SharePoint Products and Technologies consulting and application development firm in Germany. CebiCon will serve as a value-added reseller with full certification to sell, install, and configure AvePoint technology, and both companies will work together to integrate their complementary product offerings and services for customers throughout Western Europe.

"We are very excited to partner with CebiCon", said Ron Miles, AvePoint's Director of Sales for EMEA. "CebiCon has an entire team solely dedicated to delivering best-in-class services to organizations deploying Microsoft SharePoint Products and Technologies in Germany. As more forward-thinking companies deploy Microsoft's latest platform release, AvePoint offers the critical tools needed to successfully deploy SharePoint Server 2010. As a result of this partnership, these organizations have a dedicated partner with a deep, comprehensive understanding of proven practices for optimizing SharePoint environments as well as deploying AvePoint's solutions."

AvePoint's flagship product, the award-winning DocAve Software Platform, is a comprehensive infrastructure management and protection solution for SharePoint Products and Technologies. With a unified, browser-based user interface and a fully distributed architecture, DocAve offers more than 25 independently deployable modules for SharePoint data protection, administration, replication, migration, archiving, deployment management, reporting, storage optimization, and content lifecycle management.

CebiCon is a well-established IT organization and Microsoft Gold Partner, with an entire business unit exclusively specializing in delivering best-in-class SharePoint consulting and solutions to organizations throughout Germany. Its team of experienced specialists offers the services and custom development necessary for successful SharePoint projects. CebiCon offers exclusive consulting, application development, and hosting services for clients wishing to deploy SharePoint for their organizations.

"For CebiCon, customer systems and processes are our first priority – we continually work to optimize our processes in order for our customers to profit", said Michael Matuschek, Account Manager of Collaboration Technologies at CebiCon. "The partnership with AvePoint is an important milestone for CebiCon to offer customers first-class SharePoint infrastructure management solutions. It was an obvious decision for us to train our employees with AvePoint's intensive seminars in order to best serve customers as well as expand our Collaboration Technologies department. We believe that, due to AvePoint's distinct ability to optimize business processes, SharePoint Products and Technologies will massively spread as an integral part of the enterprise content management backbone in many enterprises here. Therefore, the products AvePoint offers will be in high demand, and we look forward to providing these to our customers."

To learn more about this partnership, or about the products and services by AvePoint and CebiCon, please visit AvePoint at <http://de.avepoint.com> and CebiCon at <http://www.cebiccon.de>.

About AvePoint

AvePoint is a global technology company and software innovator headquartered in the United States. Since its founding in 2001, AvePoint has become the world's largest provider of infrastructure management software solutions for Microsoft SharePoint Products and Technologies. Propelled by the world's largest SharePoint-exclusive research & development team, AvePoint is the premier provider for EPG, SMB, Mid-Market and Government organizations demanding the most powerful and flexible infrastructure management solutions for their SharePoint environments and assets. AvePoint's award-winning DocAve Software Platform is recognized as the industry standard for comprehensive and scalable SharePoint backup and recovery, administration, replication, migration, archiving, deployment management, reporting, storage optimization, and content lifecycle management.

AvePoint is headquartered and maintains its principal engineering center in Jersey City, NJ, with wholly owned sales and engineering centers in the USA - San Jose, Los Angeles, Seattle, Chicago, Washington DC, Houston, Boston; Ontario, Canada;

Melbourne, Australia; London, United Kingdom; Munich, Germany; Johannesburg, South Africa; Tokyo, Japan; Singapore; and China - Beijing, Changchun, Dalian. AvePoint's global team, fortified by an expansive network of certified partners, helps more than 6,000 enterprise customers – including many Fortune 500 companies and government agencies – to protect, manage, optimize, and integrate their mission-critical SharePoint environments. AvePoint is a Depth Managed Gold Certified Microsoft Partner and GSA provider.

About CebiCon

Being a successful and profitable IT services provider since 2000, CebiCon GmbH serves middle-sized and large companies including T-Mobile, Deutsche Forschungsgemeinschaft (German Research Foundation), and Rheinland Versicherungen (Assurances Company). Since 2004 CebiCon GmbH, based in Bonn, also develops and distributes products concerning efficient systems management. Being experts in this area, CebiCon's products not only extend already existing systems management products, but also specialize in employing mobile workstations.

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