

## AvePoint and 3fifteen Partner to Provide Complete Microsoft SharePoint Solutions

### ***New agreement expands the delivery of AvePoint's SharePoint infrastructure management solutions and 3fifteen's SharePoint consulting services throughout South Africa***

Melbourne, Australia — July 12, 2010 — AvePoint, the leading provider of infrastructure management software solutions for Microsoft SharePoint, today announced a partnership agreement with 3fifteen, South Africa's premier IT custom software development and consultancy services provider. As a result of the partnership, 3fifteen is now a value-added reseller of AvePoint technologies, and both companies will collaborate extensively to integrate their complementary product offerings and services for customers throughout South Africa.

"We are very excited to partner with 3fifteen", said Garth Luke, AvePoint's Vice President of Sales, Australasia. "3fifteen delivers top-notch software development and consulting services for customers with diverse, stringent customisation requirements for the Microsoft technologies they deploy. As more companies throughout South Africa increasingly turn to Microsoft SharePoint to craft mission-critical information platforms, they have a tremendous need for the infrastructure management solutions AvePoint provides. As a result of this partnership, they now also have a dedicated, passionate partner with a comprehensive understanding of SharePoint best practices and AvePoint's solutions."

AvePoint's award-winning DocAve Software Platform is a comprehensive infrastructure management and protection solution for Microsoft SharePoint Products and Technologies. With a unified, browser-based user interface and a fully distributed architecture, DocAve offers more than 25 independently deployable modules for SharePoint data protection, administration, compliance, migration, reporting and storage optimisation.

3fifteen is a leading provider of custom software development and consulting services for South African organisations utilising Microsoft technologies for collaboration, business intelligence, business process management, internet enablement, integration and customer relationship management. By customising out-of-the-box business solutions from Microsoft to fit organisation's specific business needs, 3fifteen offers short development timeframes and ensures that the solutions delivered to customers are easily integrated into existing IT environments.

"We are seeing an influx of organisations selecting Microsoft SharePoint as their desired platform to standardise information management and business processes enterprise-wide", said Philippe Morin, 3fifteen's Business Development Manager for Information Worker and Internet Business. "As one of the leading custom software developers for Microsoft technologies in South Africa, we are constantly looking to collaborate with like-minded software companies that deliver world-class solutions for Microsoft – and we are pleased to have found a valued partner in AvePoint."

To learn more about this partnership, or about the products and services offered by AvePoint and 3fifteen, please visit AvePoint at [www.avepoint.com.au](http://www.avepoint.com.au) and 3fifteen at <http://www.3fifteen.co.za>

### **About AvePoint**

AvePoint is a global technology company and software innovator headquartered in the United States. Since its founding in 2001, AvePoint has become the world's largest provider of infrastructure management software solutions for Microsoft SharePoint Products and Technologies. Propelled by the world's largest SharePoint-exclusive research & development team, AvePoint is the premier provider for EPG, SMB, Mid-Market and Government organisations demanding the most powerful and flexible infrastructure management solutions for their SharePoint environments and assets. AvePoint's award-winning DocAve Software Platform is recognized as the industry standard for comprehensive and scalable SharePoint backup and recovery, administration, replication, migration, archiving, deployment management, reporting, storage optimisation, and content lifecycle management.

AvePoint is headquartered and maintains its principle engineering centre in Jersey City, NJ, with wholly owned sales and engineering centres in the USA - San Jose, Los Angeles, Seattle, Chicago, Washington D.C., Houston, Boston; Melbourne, Australia; London, United Kingdom; Munich, Germany; Johannesburg, South Africa; Tokyo, Japan; Singapore; and Dalian, China. AvePoint's global team, fortified by an expansive network of certified partners, help more than 6,000 enterprise customers –

including many Fortune 500 companies and government agencies – to protect, manage, optimise, and integrate their mission-critical SharePoint environments. AvePoint is a Depth Managed Gold Certified Microsoft Partner and GSA provider.

### **About 3fifteen**

With strong roots in the custom software development space, 3fifteen has successfully managed to position itself as one of the most sought after partners for South African customers seeking business solutions in the areas of collaboration, business intelligence, business process management, internet enablement, integration and customer relationship management. The company's value proposition stems from its ability to use off-the-shelf business solutions from Microsoft, the market leader, and then customise these solutions to exacting customer requirements.

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