

## AvePoint Announces OEM Agreement with IBM to Provide Microsoft SharePoint Backup Software as Part of Tivoli Storage Manager

*JERSEY CITY, NJ and ARMONK, NY, May 3, 2007* — AvePoint, a provider of award winning, enterprise-strength backup software for the Microsoft SharePoint Enterprise Portal market, today announced that it has entered into an original equipment manufacturing (OEM) agreement with IBM. As part of this agreement, AvePoint has developed an integrated SharePoint backup product for IBM Tivoli Storage Manager, and is providing SharePoint expertise to IBM's worldwide sales and support teams.

The integrated product represents industry-leading aspects of both companies' technologies. AvePoint, through their DocAve software platform, is the recognized market leader in backup, data migration, archiving, disaster recovery, content management, and auditing solutions specifically developed for the Microsoft SharePoint platform. As part of the IBM Service Management initiative, TSM plays an integral role in helping customers optimize storage assets, protect the integrity of their data and comply with data retention requirements. The integrated product extends DocAve's SharePoint capabilities to TSM, while preserving TSM's support for hundreds of devices and automatic policy-based management features. AvePoint and IBM will provide unparalleled data protection solutions for customers' SharePoint deployments, leveraging IBM's global installed base and award-winning channel programs.

The seamless integration of the products has been reinforced by AvePoint with the full, hands on training for the IBM TSM's sales and support staff. This training includes on site labs and presentations that are being conducted in 17 cities throughout the world as well as numerous other training sessions.

"By adding TSM for Microsoft SharePoint to the TSM family, IBM will be offering customers an important business continuity and data protection capability on the Windows platform," said Kelly Beavers, Director, IBM Tivoli Storage Software. "TSM customers will now be able to manage their SharePoint backup and recovery seamlessly via TSM just as they manage other applications. Working with AvePoint, IBM will provide businesses that deploy Microsoft SharePoint with the capability to completely manage their SharePoint data and ensure its availability."

For more information on the DocAve SharePoint Backup Software, visit

<http://www.avepoint.com/products/sharepoint-backup>.

For more information on IBM Tivoli storage software solutions, visit

<http://www.ibm.com/software/tivoli/solutions/storage/>.

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AvePoint specializes in enterprise-strength backup, disaster recovery, archiving, and auditing solutions based on Microsoft SharePoint Products and Technologies. The award-winning DocAve platform provides SharePoint administrators with essential tools to properly backup and maintain all levels of their SharePoint deployments, from entire farms down to individual items. Today, with 1500+ customers throughout the world - many of them Fortune 500 companies - AvePoint has become the market and technology leader in SharePoint-based backup and data management solutions.

All product and company names herein are trademarks of their respective owners. For more information please contact: Tony Lanni, AvePoint Inc, 1-800-661-6588, [tlanni@AvePoint.com](mailto:tlanni@AvePoint.com)